GHURKI TRUST TEACHING HOSPITAL

DEPARTMENT OF PHARMACY SERVICES

Annexure 10:

TECHNICAL EVALUATION CRITERIA (Tender Year 2026)

A. TECHNICAL EVALUATION FOR MEDICINES

1. Technical Evaluation Criteria for Manufacturer

Sr #	Description	Category Points	Grand Total
1.	**Valid Drug Manufacturing License**		**Max 10**
2.	**Credibility & certification of manufacturer**		**Max 10**
	I. Valid ISO 9001 and any other reputed International Certification	4	
	II. CGMP Certification	3	
	III. Prequalification with Govt./ Semi Govt. / Autonomous Institutions	3	
3.	**Quality Control Tests Reports**		**Max 10**
	(Certificate of analysis of last batch of quoted products)	10	
4.	**Detail of Technical Staff of the Manufacturer**		**Max 10**
	I. Plant Manager	B.Pharm/Pharm-D PhD/MPhil	**02**
	II. Production pharmacist	B.Pharm/Pharm-D PhD/MPhil	**02**
	III. Quality Control Manager + Analyst	B.Pharm/Pharm-D MSc Chemistry	**02**
	IV. In process Quality Assurance inspector/ Ware House Manager	B.Pharm/Pharm-D PhD/MPhil	**02**
	V. Quality Assurance Manager	B.Pharm/Pharm-D MSc Chemistry	**02**
5.	**Financial Position**		**Max 20**
	I. Income Tax return/any other proof of Income Tax paid for last one years.	10	
	II. Financial Bank Authenticated Certificate up to 10 million.	5	
	III. Financial Bank Authenticated Certificate up to 20 million.	10	
6.	**Export of any of the Quoted Product** Attach documentary support i.e. bill of lading or letter of credit or any other document instead of just giving details on company's letter head only		**Max 10**
	GRAND TOTAL		**70**
	Qualifying Marks = 65%		

2. Technical Evaluation Criteria for Medicines/Products

Sr #	Description	Category Points	Grand Total
1.	**Length of registration of quoted products from Ministry of Health / DRAP**		**Max 10**
	1 – 10 years (1 mark for each year)	1-10	
2.	**Undertaking regarding Non-Declaration of any substandard batch by DTLs/ DRAP/ any competent Lab of quoted item within last three years (Provide Undertaking on Judicial paper PKR 100)**	Undertaking on Judicial paper **If yes**: 10 **If No**: 00	**Max 10**
3.	**If the quoted product is not Recalled in last three years (Provide Undertaking on Judicial paper PKR 100)**	Undertaking on Judicial paper **If yes**: 05 **If No**: 00	**Max 05**
4.	**Detail of supply in public/private organizations (last one year)**		**Max 15**
	Public organizations.	4	
	I. 1 – 5		
	II. More than Five.	08	
	Private organizations.	4	
	I. 1 – 5		
	II. More than Five.	07	
5.	**Market availability of the quoted item at Head Office of Leading Chain Pharmacies for last one year (Fazal Din, Servaid, Clinix and Green Plus etc.)**		**Max 10**
	I. Availability of quoted item at least Three Chain Pharmacies	05	
	II. Availability of quoted item at Four or more than Four Pharmacies	10	
6.	**Remarks by Pharmacy & Therapeutic committee Members (Clinicians / Surgeons)**	Satisfactory / Unsatisfactory	**Max 10**
7.	**Bio Equivalence/Chemical Equivalence Study of Product**		**Max 10**
	Availability of Bio Equivalence/Chemical Equivalence Study	10	

8.	**Source of Raw Material** (Attach Certificate)		**Max 10**
	I. Original / Research manufacturing source	10	
	II. European / USA FDA Approved Source/SRA Countries	8	
	III. India / China FDA Approved Source	6	
	IV. Others	4	
	GRAND TOTAL		**80**
	Qualifying Marks = 65%		

3. Technical Evaluation Criteria for Sole Agents/Bidder/Supplier/Distributor

*The Bidder must have at least **'3 years'** experience in the market

Sr #	Description	Category Points	Grand Total
1	**Valid Drug Sale License**		**Max 10**
2	**Bidder & Manufacturer Relationship**		**Max 10**
	Valid Authority Letters / Sole Agent Certification from Manufacturer		
	I. 1-3 year	05	
	II. 4 & Above	10	
3	**Local Market Business**		**Max 20**
	How many years the quoted products are being marketed in Pakistan		
	I. Less than one year will be ineligible		
	II. 1-3 year	6	
	III. 4-6 year	12	
	IV. 7 & Above	20	
4	**Compliance of the quality standards of Quoted Items**		**Max 10**
	I. Valid ISO 9001 / FDA / WHO approved	10	
	II. Others	05	
5	**Financial Position**		**Max 10**
	I. Income Tax return/any other proof of Income Tax paid for last one years.	05	
	II. Financial Bank Authenticated Certificate up to 10 million.	03	
	III. Financial Bank Authenticated Certificate up to 20 million.	05	
6	**Past Performance with GTTH (Last 3 Years)**		**Max 20**
	Execution of supply order in stated time	20	
	Execution of supply order after stated time (Corrective action in case of late delivery of stock within 15 days or after 15 days)	10 / 0	
	GRAND TOTAL		**80**
	Qualifying Marks = 65%		

B. TECHNICAL EVALUATION FOR SURGICAL/DISPOSABLE ITEMS / MEDICAL DEVICES

1.	Product Registration certificate by DRAP / MOH
2.	In case of imported syringes and Surgical / Disposables, the product must be available in the country of origin and provide Sole Agency Agreement / Free Sale Certificate
3.	Firms should have following Certificates:
	(i) ISO 13485, ISO 9001, CE Certification (ii) Valid quality certification of FDA/ cGMP /WHO/EU MDD/EMA (iii) Bill of Lading / Air delivery charges

1.	**Physical report**	**Max 20**
	I. Quality of Printing, Packing / Packaging & Labeling Material	10
	II. Raw Material used is of Medical Grade attach proof/under taking.	10
2.	**Product usage remarks by Pharmacy & Therapeutic Committee Members (Clinicians / Surgeons) Satisfactory / unsatisfactory**	**Max 10**
3.	**Sterility Testing Report (QC or DTL)**	**Max 10**
4.	**Batch Analysis Reports (QC or DTL)**	**Max 10**
5.	**DRAP Registration / Prequalified from WHO, CE certification.**	**Max 10**
6.	**Detail of supply in public/private organizations (last one year)**	**Max 10**
	Public organizations	
	1 – 5	3
	More than Five.	5
	Private organizations	
	1 – 5	3
	More than Five.	5
	GRAND TOTAL	**70**
	Qualifying Marks = 65%	